IBIZA PRIVATE RESERVE

U.S. TRAVEL TRADE · 2026/27

Your Ibiza DMC. One accountable partner on the ground.

Private destination management and ground services for luxury travel advisors, private client teams and selected travel partners.

TRADE PARTNER DECK

IBIZA · FORMENTERA · BALEARIC ISLANDS · SPAIN



ILLUSTRATIVE IMAGERY

BUILT FOR THE TRAVEL TRADE

Your client remains your client.

Ibiza Private Reserve is designed to operate as the on-island extension of your agency — protecting the advisor relationship while one Ibiza-based team coordinates the destination.

01 **Advisor-first by design**

Client ownership, communication protocol and trade terms are agreed before delivery.

02 **One accountable local partner**

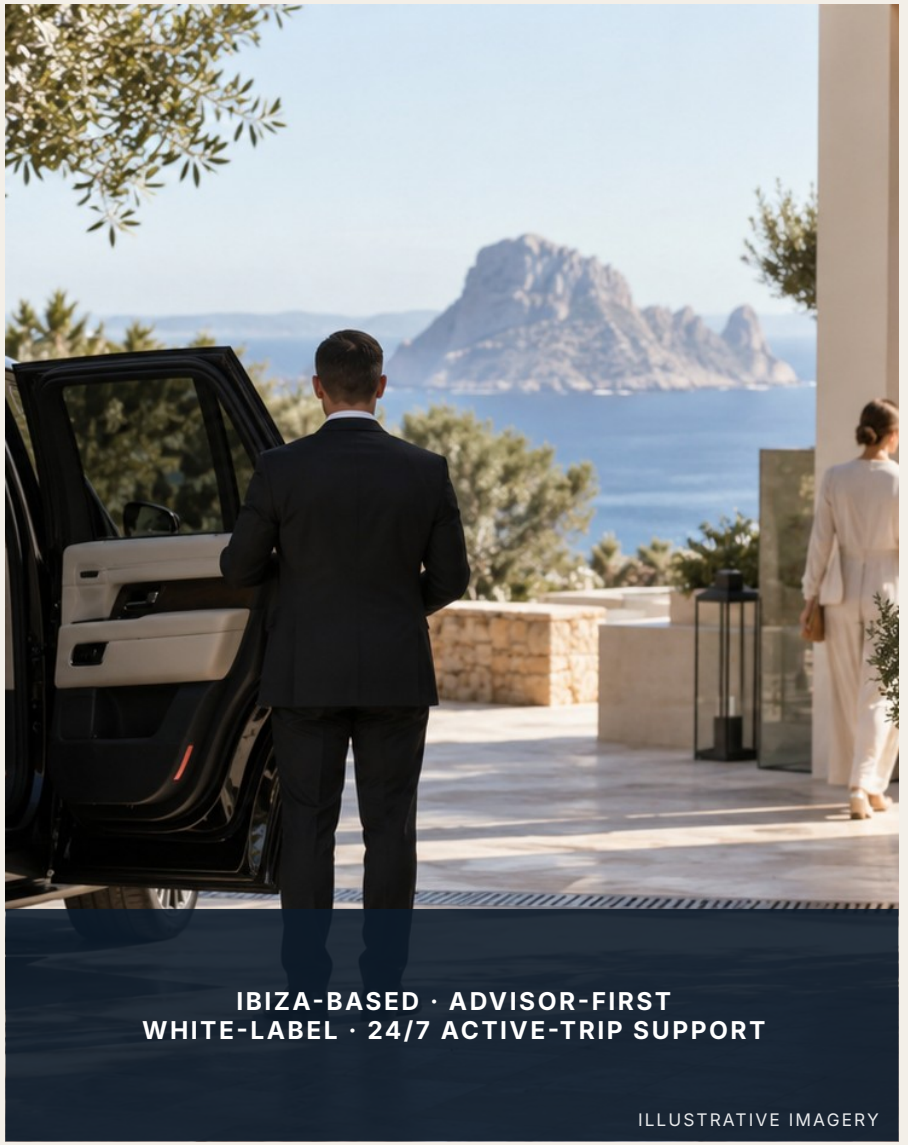
One operating picture and one destination escalation point throughout the stay.

03 **White-label when required**

Guest-facing delivery can remain discreetly behind your agency brand.

04 **English-first support**

Proposals, itinerary documents and active-trip communication built for U.S. advisors.



DESTINATION SERVICES

The island, without the friction.

Each private program is built around the guest and coordinated through carefully selected specialist operators, with appropriately licensed providers used where regulation requires it.

01 **ARRIVAL & PRIVATE MOBILITY**

Airport coordination · chauffeur · VTC · logistics

02 **VILLAS & PRIVATE STAYS**

Sourcing · provisioning · staffing · guest preferences

03 **YACHTING & DAYS AT SEA**

Charter · crew · catering · Ibiza & Formentera

04 **DINING, CULTURE & ACCESS**

Private chefs · restaurants · celebrations · culture

05 **PRIVACY & PROTECTION**

Executive protection · villa security · privacy planning

06 **MEDICAL & CRITICAL SUPPORT**

Medical access · professional referrals · assistance



HOW WE WORK

Visibility for the advisor. Control on the ground.

A disciplined six-stage operating process keeps the agency informed without adding workload.



01

PRIVATE BRIEF

Guest profile, non-negotiables, sensitivities, budget architecture and communication protocol.

02

CURATED PROPOSAL

Realistic options, clear costing, considered alternatives and agreed trade terms.

03

CONFIRMATION

Approved services confirmed with relevant operators and the operating itinerary created.

04

PRE-ARRIVAL CONTROL

Supplier reconfirmation, guest preferences, timings and contingency planning.

05

ON-ISLAND COMMAND

Live coordination and one local escalation point throughout the active stay.

06

DEPARTURE & RECONCILIATION

Operational closure, agreed financial documentation and post-stay follow-through.

ONE ITINERARY · ONE OPERATING PICTURE · ONE DESTINATION ESCALATION POINT

THE PRIVATE RESERVE STANDARD

Quietly exacting. Visible only when needed.

Luxury travel is not defined by the absence of disruption. It is defined by how disruption is handled.

01 VERIFIED LOCAL DELIVERY

For regulated services, we work through appropriately licensed specialist operators and review relevant operating documentation before they enter a client program.

02 ADVISOR PROTECTION

The agency relationship, commercial terms and communication protocol are agreed before delivery. We do not market directly to advisor-introduced clients.

03 DISCRETION AS INFRASTRUCTURE

Need-to-know information sharing, restrained communication and privacy considerations built into the operating plan.

04 SERVICE RECOVERY

When plans change, issues are escalated locally, alternatives are coordinated quickly and the advisor is kept informed.



COMMERCIAL RELATIONSHIP

Built to fit the way premium agencies work.

The objective is simple: make Ibiza easier to sell, easier to operate and easier to reconcile.

01 **NET OR COMMISSIONABLE**

Commercial structures agreed before the first booking.

02 **WHITE-LABEL DELIVERY**

Discreet guest communication under an agreed agency protocol.

03 **ENGLISH-LANGUAGE DOCUMENTATION**

Proposals, run sheets and operational communication built for U.S. teams.

04 **ACTIVE-TRIP SUPPORT**

24/7 response for urgent operational matters while the guest is travelling.

TRADE FINANCE & RECONCILIATION

A cleaner financial view of every stay.

Depending on the agreed structure:

- Supplier & service reconciliation
- Deposit and balance tracking
- Itemised itinerary costs
- Agency reference / PO information
- Traveller allocation where requested
- Post-stay financial summary
- USD- / EUR-documentation where applicable

Commercial and invoicing arrangements are agreed partner-by-partner before the first booking.

IBIZA PRIVATE RESERVE

IBIZA 2027

New York to Ibiza. Nonstop.

United Airlines has announced nonstop service between Newark and Ibiza beginning May 31, 2027.

MAY 31	4×	A321XLR
2027 LAUNCH	WEEKLY	AIRCRAFT

For U.S. advisors, Ibiza becomes easier to reach. For us, it is the right moment to establish long-term agency partnerships before the inaugural nonstop season.

Source: United Airlines press release, Aug. 25, 2026. Schedule subject to change and applicable approvals.



ILLUSTRATIVE IMAGERY

LOCAL BY DESIGN

Deep local knowledge. International service standards.

Ibiza Private Reserve was created to give international travel professionals a more dependable way to deliver Ibiza.



30+ YEARS	of combined local experience
INDEPENDENT	recommendations driven by the client brief
OLCI GROUP, S.L.	Spanish operating company
IBIZA + FORMENTERA	focused destination coverage

Our role: know the island · choose carefully · coordinate precisely · protect the advisor relationship · be there when needed.

TRADE PARTNERSHIPS · 2026/27

Your Ibiza desk, on the ground.

We are establishing relationships with selected U.S. luxury travel agencies, advisors and private client teams ahead of the 2027 season.

01	**TRADE INTRODUCTION**	Agency profile, client segment and service expectations.
02	**PARTNERSHIP TERMS**	Commercial structure, client protection and communication protocol.
03	**FIRST CLIENT BRIEF**	A clear process for proposal, confirmation and on-island delivery.

START A TRADE CONVERSATION

partners@ibizaprivatereserve.com

REQUEST A TRADE INTRODUCTION

Already have a client travelling to Ibiza?

SEND A CLIENT BRIEF

Operated by OLCI GROUP, S.L.

Services subject to availability, agreed commercial terms and applicable regulatory requirements. Regulated services are fulfilled by appropriately licensed third-party providers where required.